



Contact Information

Room No. 102 , First Floor ,
Abeer building, AI Nuaimiya 1,
Ajman, United Arab Emirates

(97)1562080909 (PRIMARY)

(91) 9442524634(SECONDARY)

vas.sini@yahoo.com

<https://www.linkedin.com/in/sinivasan-m-99916931>

Achievements & Awards

- Won "Financial Performance" Award for contributing various Costs out projects and inventory reduction.
- Won "Team Excellence" Award for demonstrating an exemplary Team work, Coordination, and support during the challenging periods.
- Won "Engagement" Award for continuous support in new projects.
- Won "Efficiency" Award for showcased new bench mark for expedited Customs clearance of Sea shipments within 2 days and Air shipments on same day.
- Won "Accountability" Award for Superior results through customer focus by negotiating transit time and freight cost saving.
- MESH (PIT) element champion, scored 100/100 in 2018 APAC MESH audit.
- Improved Import OTD by 96% from 93% and Export OTD by 98% from 96%
- Warehouse Inventory accuracy 99.98%

Expertise

- International Logistics Management, Broker, Forwarder Management, Central Excise and Customs
- Bonded Warehouse, 3PL,DC, High Sea Sales, Bond to Bond sale, STPI, SEZ, FTWZ, EOU, DTA
- Cross country & Drop shipment export / import
- MS Office OS, MAC OS, SAP - R3 SD
- Strategic Planning, Negotiation/Sourcing
- Problem solving & Compliant Handling Customer Satisfaction Enhancement
- Hands on exposure of Imports/Supplier management, Project Managements
- Letter of Credits, Import compliance certificates of EPR, SIMS, PIMS, CHIMS, Battery half yearly return

Sinivasan.M

International Logistics | Compliances | MESH-PIT | Warehouse DC & 3PL | Sourcing & Tender | Freight Forwarder | Transportation | ERP SAP WM SD | Customs | Distribution Centers

Summary

Highly accomplished professional in logistic with overall 17 years experience, with expertise in International Logistics, Documentation procedures and Trade functions compliances activities with extensive in managing integrated Logistics support programs with diverse knowledge of logistic activities that exceed productivity goals.

Work Experience

Manager Logistics - SCM	2022
Asst. Manager Logistics & Compliance – SCM	2017– 2021
Sr. Officer Logistics & Compliance- SCM	2014 – 2016
Officer Logistics & Warehouse – SCM	2011 – 2013

Eaton Power Quality:

International Logistics - Management:

- Drive the SCM Logistics Imports & Exports by enhancing value add in Logistics function of handling **4000nos** Global Inbound, and Outbound shipments with **\$40M** product transaction PA.
- Driving On Time Delivery of import & export shipments to achieve logistics targets.
- Execution of OPGI (Original Promise Goods Issue) to all Intercompany and Third party customers.
- Focus on Cost optimization, Process improvement projects, Cost out projects, regulating Premium Freight spending and showcasing different logistics reports.
- Floating RFQ/tenders,SOP, negotiating competitive rates with Forwarders (Air & Sea), Transporters, DC warehouse, Managing vendors, and Customs brokers.
- Implementing new initiatives and Lead Strategic Projects.
- Plan, manage, and evaluate logistics operations liaising with internal stakeholders, suppliers, logistics providers, and transportation companies.
- Create and implement best practices within the logistics principles, policies, and processes to improve operational and financial performance.
- Drive Safety, Continuous Improvement, 5S & Kaizen.
- Keep monthly DC,Warehouse Cycle Count Inventory at an optimum stock level.
- Dealing with Central Excise, Customs, CHAs, Depot, Transporters & Forwarders.
- Responsible for the efficient control of all DC Warehouse functions relating to on-site production, boxing, goods inwards, storing, picking, packing, safety, and dispatching of products/orders.
- Re-solving of ontime Customers & Depots Complaints.
- Management of Environment Safety Security and Health – Powered Industrial Truck Champion)
- Handling key transactions of High Sea Sales, Drop, Cross country Export & Import,FTWZ, Bond to Bond & Letter of Credit and Dangerous cargoes.

Essential Functions:

- Managing overall logistics, negotiation, identifying, appointing, and managing vendors.
- Align with Global Logistics compliance and standardize processes and leverage spending.
- Drive cost out and channel optimisation deliverables through hands-on coordination and analytics.
- Digitalisation mindset with New tools/process deployment in Logistics & various data for this Category.
- With strategic forwarders for identifying cost optimization opportunities with no compromise in TT and monitoring KPIs.
- Routine review with a cross-functional team in getting import & export forecasts, order clearance.
- Data management for spend and freight against PP nos, monitoring key metrics and reporting the movements with assignable causes.
- Preferential/Compliance certificates (IMCECA, CEPA, ISFTA, COO, SASO, GSP(Form-A), REX, Cargo X, NFMIMS, SIMS, CHIMS, PIMS, Marine insurance, Material test certificate, etc.,) for import & export
- Reporting and review of balanced scorecard and ongoing logistics activities with main stakeholders.
- Review projects for adoption of standard processes and best practices.
- Led and maintained the project pipeline, CODB and reporting of the logistic team.
- Prepare logistics analytics reports with proven dynamic knowledge of logistics data analysis.

Education & Certification

Master of International Business Administration

University of Pondicherry

Bachelor of Business Administration

Annamalai University

Computer Operator & Programming Assistant Assistant)

Central Govt. of India, Certified

Languages

Tamil (Full professional proficiency)

English (Full professional proficiency)

Telugu (Intermediate)

Hindi (Intermediate)

Skills

- Good business acumen
 - Good communicator, ability to drive changes, good influencer, ability to lead end to end logistics
 - Excellent presentation skills & communication skills
 - Advanced interpersonal and communication skills
Logistics Management, Negotiation, Sourcing, Customs, Freight Management, Cost Saving Projects, Distribution Center, Logistics compliance, 3PL,
- Organizational / managerial skills**
- Strong background in logistic planning strategic sourcing and redeployment activities
 - Strong leadership, problem solving, team building and project management skills
 - Able to quickly gain knowledge of the business and its products
 - Expert in safe handling of Global inbound and outbound shipments
 - Attention to detail, Negotiation & PC skills
 - Ability to work independently within local infrastructure
 - Identify new opportunities and solve problems
 - Possess good management and organizational skills

Key Strengths

- Sense of Responsibility
- Hardworking
- Congenial
- Assertive

Additional Information

Willing to relocate

Valid Indian Passport holder

- Budget monthly freight provision, freight spend score cards, savings report to Dept. and cross functional teams and floating tenders to forwarders, brokers, transporters for cost optimisation and process improvement.

Warehouse Management:

- Responsible for the effective management and supervision of Warehouse Operatives and instructing and training personnel in matters concerning Safe Working Practices, Health & Safety, 5S and then enforcing such policies.
- Conducting annual evaluation and refresher training for forklift, stackers & tow truck users and maintaining records.
- Ensure materials and equipment movement is carried out in line with the Safe Lifting & handling Procedure as included in the Health and Safety Rules and utilizing cross-dock wherever necessary.
- Assist with the planned preventative maintenance of all stackers, forklift trucks, and equipment. Ensure daily maintenance and safety checks are carried out.

Managing team of 29 peoples.

Export Logistics Coordinator - SCM

NCR Corporation Pvt. Ltd

2010

- Handled outbound shipments through Air and in Ocean in various INCOTERMS and Tariff knowledge from EOU & DTA UNIT.
- Skilled in Exports and Imports of IPP (Information Products Publishing) ATM - APTRA Software's.
- Handling clearance of ATM Software's like License, CD's, DVD's and User Manual's.
- Co-ordinate with Customs Broker, Transporter, Freight Forwarder and Shipping Companies for negotiation the freight rates and other communication.
- Co-ordination with customer to update shipment status, giving the vessel schedule, status of shipping documents and other communication.
- Prepared required doc's (Invoice, Are1, Packing list, COO, etc) for export.
- Obtained required doc's by customer like warranty certificate, test certificate, pre inspection certificate, SASO and Stuffing of container's and movement of container's.
- Post export documents retrieval co-ordination-(Airway bill/Bill of Lading/Shipping Bill/ARE1).
- Processed RMA, RTV and RTW materials in terms of defective and re-work purpose.

Export Remittance Responsibility:

- Responsible for checking of (LC, BG and Swift copy etc.,) and other payments received from the Distributors/Customers for the shipment for all Proforma Orders.
- Banking transactions including Letter of Credit, Cash Against Documents payment terms, handled with over 30 distributors from EMEA, CLA, CEE and APAC regions prior to physical shipment.

Onsite Personal - Imports Executive Dhl Express 2008 - 2009

Junior Executive Imports - UPDATER SERVICE 2006 - 2007

NCR Corporation India Pvt Ltd

- Skilled in Imports clearance DTA and EOU unit via AIR, SEA and handled ATM supported products and software's.
- Co-ordination with supplier for getting material status of the shipments.
- Monitored arrival of shipments and arranging Local Transportations from port to Warehouse
- Co-ordination with Freight Forwarder, Shipping Lines for negotiates the Freight rates and other communication.
- Maintains & reports Freight Score Card and Freight Bills.
- Documentation of Import shipments Bill of Entry.
- Arranging Procurement Certificate for clearance of Inbound EOU shipments.
- Responsible for preparing technical documentation for logistic contents.
- Checking the transport bills, other statutory bills & processing them for payment.