

ANKIT YADAV

H.NO:NG.95,Kot Baba Deep Singh Nagar,
Sodal road, Jalandhar City
Distt-Jalandhar-144001

+91-7355619320

Email: ankityadav451@gmail.com

PROFESSIONAL SUMMARY

- 7 years of Professional Experience in Lubricant Sales .
- Expertise and Interest include **Sales , Customer relation , Marketing , Dealer management.**
- Developed new Dealer network in Punjab

PROFESSIONAL EXPERIENCE

NICK PETROCHEM PRIVATE LIMITED

1ST SEPTEMBER 2020 TO TILL TODAY

AREA SALES MANAGER

PUNJAB

Nick Petrochem Pvt.Ltd. is the leading growing INDIAN company with an experience of more than 20 years with the Brand Name BLAZOL. The brand is known for constantly innovating to bring the highest quality Lubricants to the Indian Market.

Responsibilities:

- 1) Improving the dealer network appointing Distributor, dealer and sub dealer.
- 2) Monitoring of Competition activities & give feedback to the Company for better.
- 3) Tracking of deliveries & Retails on daily basis.
- 4) Visiting the mechanics and motivating them by giving technical presentations, Schemes to use company products.
- 5) Ensuring that material is liquidated from the retailers, by motivating mechanics.
- 6) Handling activities with help of the distributors' representatives and company team.

DRIVOL LUBRICANT
TEAM MANAGER,
LUDHIANA & JALANDHAR DISTT

15 FEB 2018 TO 26 MARCH 2020

DRIVOL is a German manufacturer, distributor and marketer of premium lubricating oils, greases and related services to automotive, industrial, marine, aviation, oil exploration and production customers across the world.

It is headquartered in Frankfurt, Germany. We develop, manufacture and markets high-quality lubricants which have an enviable reputation both in this country and in international market.

Responsibilities:



Edit with WPS Office

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**PETRONAS LUBRICANT
DISTRIBUTOR SALES REPRESENTATIVE
JALANDHAR AND HOSHAIRPUR DISTT**

20 JANUARY 2017 TO 10 FEBRUARY 2018

As a globally renowned name, PETRONAS Lubricants International is dedicated to providing the manufacturing industry the modern, high-performance lubricants needed to excel because Lubricants are the lifeblood in today's production lines

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- 3) Ensuring that material is liquidated from the retailers, by motivating mechanics.

Educational Qualification

1. B.A from Guru Nanak Dev University Amritsar
2. 10+2 from P.S.E.B. DAV Collegiate Senior Secondary School Jalandhar
3. 10th from P.S.E.B. Bhardwaj High School Jalandhar

Computer Knowledge

- Operating Knowledge of Windows, MS Word etc.
- Knowledge of Reporting Tools with Outlook Express and Microsoft Excel.

PERSONAL INFORMATION

Name : **Ankit Yadav**
Father's Name : **Late.Shri Ashok Kumar Yadav**
Date of Birth : **18th December 1994**



Address : H.NO:NG.95,Kot Baba Deep Singh Nagar,
Sodal road, Jalandhar City

Contact Number : 7355619320

Language Known : English, Punjabi, Hindi

Base Location : Jalandhar (Punjab)

(Ankit Yadav)



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