



SAJJAD QUAZI

PROFESSIONAL EXPERIENCE:

SALES EXECUTIVE: (Dec 2020 – till date)

Metro Lube LLC, Ajman, UAE – Platinum Dealer (Total Lubricants)

- Responsible for fostering sales growth in B2B and B2C sectors, including Commercial/Industrial business.
- Promote sales to existing clients and developing new clients in Dubai & Northern Emirates
- Identify, research, contact and convert potential accounts as new business.
- Active participation and contribution in the department sales meetings.
- Ensure timely collection of payments
- Build and promote strong, long-lasting customer relationship.

SALES ENGINEER: (Sept 2018-Nov 2020)

World Connect w/s Equipment Trading. Co LLC, Sharjah, UAE

- Responsible for sales & business development of workshop related equipment through the entire UAE emirates
- Assessing customer's specific requirement and presenting them with probable solution
- Involved in Technical discussion with Clients
- Coordinate with service team to ensure customer's expectations are met
- Bagged a single biggest order of Aed 300K in the first 6 months of joining

EDUCATION:

Bachelor of Engineering (BE) – Mechanical, 2018- NHCE, Bengaluru- India

KEY SKILLS AND CHARACTERISTICS

- Strong communication skills- Both Written and Oral.
- Excellent Organizational Skills that allow me to multitask effectively.
- Accept Responsibilities and Hardworking.
- Excellent processing skills & a Positive, "Can do Attitude"
- Honest towards work undertaken.
- Good Analytical and Problem-solving Skills.
- Active Listening Skills, Attention to Detail and a Fast Learner.

PERSONAL DETAILS:

Nationality: Indian
DOB: 14th Aug 1996
Marital Status: Bachelor
Holding Valid UAE driving license

I, hereby declare that the above information is true to the best of my knowledge.

SAJJAD QUAZI

PROFILE

As an experienced, I am looking to obtain a meaningful and challenging position in a leading organization where I can utilize and apply my knowledge, skills which enable me as to grow while fulfilling the organizational goals.

CONTACT

PHONE:

+971-557439958 (UAE)

+91-9945512220 (IND)

LinkedIn:

<https://www.linkedin.com/in/sajjad-quazi-63920016a>

EMAIL

qazisajjad222@gmail.com

VISA STATUS:

Permanent

PASSPORT NO:

M3224999

LANGUAGES

English- (Fluent)

Urdu- (Fluent)

Hindi- (Fluent)

Kannada - (Fluent)

ACTIVITIES AND INTERESTS

Playing Cricket

Love to Travel

TECHNICAL SKILLS

MS Office Suites (Word and Excel)

KEYS OF INTEREST

Sales Engineer

Marketing