



Shabeer Shamsudeen

Contact

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Sharjah ,UAE

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Driving License
Type: Light Vehicle Manual
License No:4130722

Additional Skills

- Good driving records.
- Self-motivated
- Strong communication skills.
- Commercial awareness.
- IT skills.
- Numerical skills.

Professional Summary

Sales professional having 4yrs of experience in building material sales in Dubai with exceptional customer service and sales skills seeking to provide premier service to clients and up-sell products in person, over the phone and through email who possesses written and verbal communication skills and always strives for customer satisfaction.

Work Experience

Build World General Trading LLC Dubai
Sales Executive

01/2019 - 01/2023

- Meeting with clients virtually or during sales visits.
- Demonstrating and presenting products.
- Establishing new business.
- Maintaining accurate records.
- Attending trade exhibitions, conferences, and meetings.
- Reviewing sales performance.
- Negotiating contracts and packages.
- Working towards monthly or annual targets.

Education

University of Kerala

2010-2013

Batchelor of Arts

Noor ul Islam University

2005-2008

Diploma in Automobile Engineering

Languages

English — Good working knowledge

Hindi — Good working knowledge

Malayalam — Native