

# Saied Mohamed Gamal Elshabrawi

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Alexandria, Egypt

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## DIRECTOR OF PETROLEUM PRODUCTS AND OPERATIONS MANAGEMENT

Accomplished Director with over 23 years of experience in the petroleum industry. Expert in technical support, troubleshooting, and problem-solving for production and operations. Skilled in refining, petrochemicals, and petroleum product management. Proven ability to develop storage plans, maintain electrical equipment, and operate DCS Control Rooms. Strong leadership in overseeing teams and ensuring safety and efficiency in all processes.

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## PROFESSIONAL EXPERIENCE

**Director of Petroleum Products Department**  
**Alexandria Mineral Oils Co., Alexandria, Egypt\***

**2000 - Present**

Accomplishments:

- Managed the production and distribution of competitive petroleum products and paraffin waxes.
- Supervised a team of over 10 individuals, enhancing client relations and driving annual revenue growth.
- Developed and implemented plans for the storage and handling of petroleum products.
- Oversaw the operation and maintenance of electrical equipment and pump units, ensuring optimal performance.
- Directed the management and monitoring systems for tank measurement and process integrity.

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## EDUCATION

**Secondary School Certificate for Electricity**  
**Alexandria University, Alexandria, Egypt- (1993 - 1995)**

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## STRENGTHS

- Leadership and team management
- Extensive experience in petroleum production and operations
- Expertise in refining, petrochemicals, and petroleum storage
- Proficient in electrical equipment maintenance and pump operation
- Strong problem-solving and troubleshooting skills

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## SKILLS

- DCS Control Room Operations
- PLC Programming
- Microsoft Office Suite (Word, PowerPoint, Outlook)
- Production Management
- Industrial Security and Firefighting

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## LANGUAGES

- Arabic (Native)
- English (Advanced)
- Spanish (Beginner)
- Russian (Advanced)

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## COURSES AND CERTIFICATES

### **Industrial Security**

Alexandria Mineral Oils Company (AMOC), October 15, 2001

### **Anti-Firefighting**

Alexandria Mineral Oils Company (AMOC), October 25, 2003

### **Security Equipment & Fire Extinguishing**

Alexandria Mineral Oils Company (AMOC), December 14, 2004

### **Firefighting Training (Theoretical & Practical)**

Alexandria Mineral Oils Company (AMOC), November 15, 2005

### **Grid Line Training**

Alexandria Mineral Oils Company (AMOC), December 22-25, 2005

### **Unit Operation Training**

Alexandria Mineral Oils Company (AMOC), May 13-14, 2006

### **Rotary Machines Definition**

Alexandria Mineral Oils Company (AMOC), February 25-27, 2007

### **Complex Diesel Units Operation**

Alexandria Mineral Oils Company (AMOC), December 30-31, 2007

### **ICDL Certification**

Arab Academy for Science and Technology, February 19 - June 15, 2008

### **Technical Follow-up**

Alexandria Mineral Oils Company (AMOC), December 29-30, 2009

### **First Aid Training**

Alexandria Mineral Oils Company (AMOC), May 26-30, 2010

### **Tanker Shipping (Export & Import)**

Alexandria Mineral Oils Company (AMOC), September 28-29, 2010

### **Utilities, Boilers, Torch Training**

Alexandria Mineral Oils Company (AMOC), January 18-19, 2011

### **Firefighting Equipment & Industrial Security**

Alexandria Mineral Oils Company (AMOC), November 13, 2012

### **Total Quality (18001-14001-9001)**

Alexandria Mineral Oils Company (AMOC), November 24, 2013